



50 YEARS OF EXCELLENCE

A YEARBOOK OF OUR HISTORY
A VISION OF OUR FUTURE



CASE
CONSTRUCTION

GROFF
TRACTOR & EQUIPMENT, INC.

Your #1 Source for Everything Under Construction

50 YEARS



In the 50 years Groff Tractor & Equipment, Inc. has been serving the construction industry, its management has never stopped looking for ways to better assist customers. We are very proud of our growth from one small building in Highspire, Pennsylvania, with a handful of employees to a business that covers almost all of the state with five locations and nearly 100 employees. We have developed strong relationships with key manufacturers who consistently rate us among their elite dealers. Our customers regard us as one of the premier equipment dealers due to our focus on their needs and our excellence in providing valued products and services.

Groff Tractor was founded by Ray Groff in 1958 as the Case Construction Equipment dealer for South Central Pennsylvania. The business changed ownership in 1960 and came under the management of Herb Groff. Upon Herb's retirement in 1976, Ken Groff, his son, took over management and in 1983 became the owner of the company. In the 25 years since that time, the company has expanded through the acquisitions of other Case dealers and now has branches in Mechanicsburg, Ephrata, Bellefonte, Valencia and New Stanton.

In an effort to provide continuity for the company and ensure an uninterrupted succession plan, Mike Savastio joined Groff Tractor in the fall of 2001. With the help of their experienced managers and staff, Ken and Mike continually strive to expand product offerings for contractors, exploring the latest technology and machinery in the heavy equipment industry. Groff Tractor is an authorized Case dealer; however, it also carries numerous other brands of equipment.

For more than five decades, Groff Tractor has been responding to customers' needs. "Our products and services have always been developed with our customers in mind," Ken Groff emphasized. "Looking ahead", he said, "they will always be our first priority."



"Groff has treated and supported me well over the years. I hope to work with them for years to come. Congratulations on 50 years!"

-Larry Youngblood - Youngblood Paving, Inc.



OF EXCELLENCE

1958 - 2008



Mike Savastio
President/CEO

Jim Price
Exec. Vice President



July 2008

As we embark on the 50th Anniversary of Groff Tractor & Equipment, we would like to take this opportunity to acknowledge those who have helped make this milestone a possibility:

Our Valued Customers: It is our customers who drive our business as we strive every day to support and provide profitable solutions. Our customers are the focal point of every decision, every action and our overall being. Without their loyal support, this landmark would not be possible and for this, we thank you.

Our Business Partners: Our dreams could not be a reality if we weren't fortunate enough to represent great manufacturers and to have outstanding relationships with our bankers, law firms and accounting firms. We pride ourselves in being a loyal partner and value those relationships that have helped make this anniversary possible.

Our Employees: Last, but not least, our Groff Tractor & Equipment family. We have, without a doubt, the hardest working, most focused and most passionate employees a company could have. The dedication of our employees to service and support our customers is the backbone of Groff Tractor and we personally thank our employees for helping us achieve this milestone.

As we move forward and plan for the next fifty years, our mission will continue to "be the leading construction equipment dealer who represents quality manufacturers, provides profitable solutions for customers and backs it up with legendary product support."

-Mike Savastio

-Jim Price

"After many years, the team at Groff Tractor continues to go the extra mile to serve us with quality equipment backed by people who are dependable, informative and knowledgeable."

-Leon Wintermyer - Leon E. Wintermyer, Inc.



SENIORS

1969-1998

OUR STAFF



Ken Groff
Chairman of the Board
Mechanicsburg



Bob Eppley
Product Support Rep.
Mechanicsburg



John Morrison
Product Support Mgr.
Mechanicsburg



Skip Tennis
Field Service Tech.
Mechanicsburg



Ron Knapp
Parts Representative
Ephrata



Mike Hirsch
Treasurer/CFO
Mechanicsburg



Audrey Coulson
Accounts Payable
Mechanicsburg



Doug Moffitt
Service Team Leader
Mechanicsburg



Eva Bradney
Service Administrator
Ephrata



Bill Rowe
Service Technician
Ephrata



Mark Gilmartin
Sales Representative
Mechanicsburg



Greg Grimes
Operations Manager
Bellefonte



Kevin Cashman
Gov. Sales Rep.
Mechanicsburg



Mike Aument
Sales Representative
Bellefonte



Wayne Merrill
Service Technician
Ephrata



Bobbie Calaman
Warranty Administrator
Mechanicsburg



Bill Clutter
Parts Representative
Mechanicsburg



Erin Lorah
Parts Representative
Ephrata



Katie Reed
Director of HR, IT, & MKT
Mechanicsburg



Tory Shady
Field Service Tech.
Bellefonte



Brian Huff
Parts Representative
Valencia



Bob Kane
Field Service Tech.
Valencia



Greg Squire
Service Technician
Valencia

"I work for the best company I ever worked for. We represent some of the best products in the world and I love my job. I am living the dream!"

-Greg Grimes



JUNIORS

1999-2003

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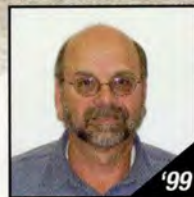
Harold Armstrong
Assistant Controller
Mechanicsburg



Alan Frederick
Parts Representative
Valencia



Doug Myers
Parts Representative
Mechanicsburg



Andy Sees
Parts Inventory Mgr.
Valencia



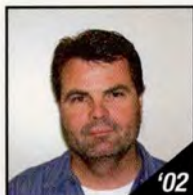
Mike Savastio
President/CEO
Mechanicsburg



Roger Beam
Field Service Tech.
New Stanton



Adam Donaldson
Field Service Tech.
Valencia



Lars Hansen
Field Service Tech.
Ephrata



Jack Janssen
Sales Consultant
Valencia



Mike Lester
Corp Acct & Used Eq Mgr.
Mechanicsburg



Kevin Lutz
Service Technician
Valencia



Art Sylvester
Parts Representative
New Stanton



Steve Weikert
Sales Manager
Mechanicsburg



Mark Woy
Operations Manager
New Stanton



Susan Woy
Inside Sales Rental Mgr.
Valencia



Adam Albright
Field Service Tech.
Mechanicsburg



Corey Berkheimer
Sales Representative
Mechanicsburg



Tina Clark
Rental Coordinator
Mechanicsburg



John Ehrin
Sales Representative
Valencia



Dale Frankhouser
Service Technician
Ephrata



Steve Gouse
Field Service Tech.
Mechanicsburg



Ryan Grimes
Service Technician
Bellefonte



Mel Horton
Parts Representative
Bellefonte



Jim Price
Executive Vice Pres.
Mechanicsburg



Sean Riley
General Manager
Valencia



Steve Stambaugh
Service Technician
Mechanicsburg



Tim Walker
Field Service Tech.
Mechanicsburg



Terry Wilhelm
Sales Representative
Ephrata

*"It's a joy to work for a company
that shares the same ideals when
it comes to customer satisfaction."*

-Terry Wilhelm

OUR STAFF

SOPHOMORES

2004-2005



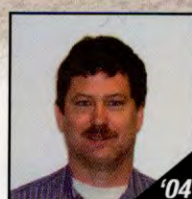
Cory Altland
Field Service Tech.
Ephrata



Lance Bucha
Parts Representative
Bellefonte



Casey Byrd
Field Service Tech.
Ephrata



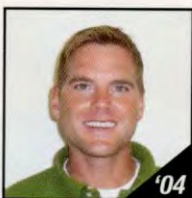
Charlie Calaman
Service Team Leader
Mechanicsburg



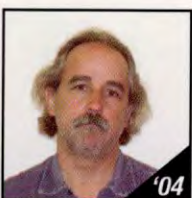
Bob Eichelberger
Parts Representative
Mechanicsburg



George Hixson
Field Service Tech.
New Stanton



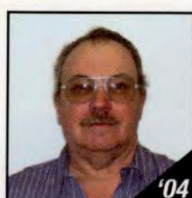
Jeff Hood
Sales Representative
New Stanton



Charlie Lefever
Field Service Tech.
Valencia



Matt May
Sales Representative
Valencia



Charlie McElwee
Service Technician
Mechanicsburg



Jason Monticue
Service Technician
New Stanton



Stacey O'Donnell
Inventory Control Mgr.
Mechanicsburg



Ron Boben
Gov. Sales Rep.
Valencia



Ron Caruso
Sales Representative
Ephrata



Dan Giger
Sales Representative
New Stanton



Marmie Gumpf
Receptionist
Mechanicsburg



Jeremy Helm
Field Service Supervisor
Mechanicsburg



Sam Kreger
Service Technician
New Stanton



Jared Murnyack
Service Technician
Bellefonte



Roy Sloop
Field Service Tech.
Mechanicsburg

"Looking back on my last four years at Groff Tractor, it's hard to believe how time flies. It must be the great customers, company, co-workers and friends that make each day go by so quickly."

-Jeff Hood



FRESHMEN

2006-2008

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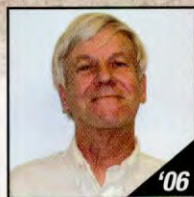
Brenda Condo
Service Administrator
Bellefonte



Brian Grove
Field Service Tech
Bellefonte



Denna Kling
Service Administrator
Mechanicsburg



Clint Llauguet
Accounts Receivable
Mechanicsburg



Chris Popovich
Sales Representative
New Stanton



Brian Shearer
Service Technician
Mechanicsburg



Brad Shughart
Service Technician
Mechanicsburg



Vaughn Shultz
Parts Representative
New Stanton



Matt Wilson
Paving Products Mgr.
New Stanton



Jamie Cain
Field Service Tech.
New Stanton



Tony Corcoran
Service Technician
Valencia



Ryan Frankford
Service Technician
Mechanicsburg



Ron Hoover
Field Service Tech.
Bellefonte



Jason McMunn
Shop Foreman
Valencia



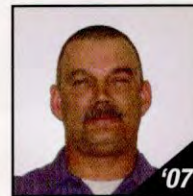
Ryan Melcher
Rental Coordinator
Valencia



Jim Ott
Service Technician
Valencia



Ken Schaltenbrand
Service Technician
Valencia



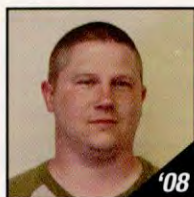
Dave Spangler
Field Service Tech.
Ephrata



Matt Wagner
Sales Representative
Mechanicsburg



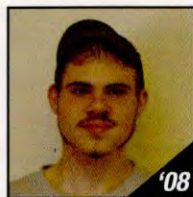
Cheryl Begonia
Service Administrator
New Stanton



Dennis Hutchinson
Service Technician
New Stanton



Jim Knight
Service Manager
Valencia



Brandon Mills
Service Technician
New Stanton



Don Wood
Service Technician
New Stanton

"I can truly say that working for Groff Tractor has been a new and exciting challenge. I knew nothing about the construction equipment industry and have learned a lot. The people I work with are fantastic."

-Clint Llauguet

IN MEMORY OF

Alan Fertenbaugh 9/28/62 - 6/10/08



2008



1984

The Groff Tractor Family unexpectedly lost a key member of its management team this year with the sudden passing of Alan Fertenbaugh. Alan started as a technician for the company in 1981 and over the next 27 years grew to hold numerous positions within the company; his last being the Operations Manager for the Ephrata Branch.

Alan was one of the hardest working, most dedicated employees a company could have. Alan "set the standard" for providing excellent customer service and worked diligently to ensure that the Ephrata Branch ran smoothly, his customers were serviced and his employees were taken care of. While his passing won't allow him to fully share in the celebration of our 50th Anniversary, his legacy will help ensure our success for the next 50 years. Alan will be missed as an outstanding employee, and even more importantly, as a true friend.

-Michael Savastio, President/CEO



AT YOUR SERVICE, 24/7



At Groff Tractor, we know that equipment never breaks down when it's convenient for you. That's why we offer repair services 24 hours a day, seven days a week. No matter when you call, factory trained technicians for Case Construction and all our lines are available to travel to your site. Our field service vehicles are fully stocked with Case genuine parts for all makes and models. Day or night, we will get your machinery up and running, so you can get back to work.

Factory Trained Technicians

We are fully equipped at all locations to keep our customers up and running!

- Electrical testing and diagnosing
- Factory trained service technicians for Case Construction and all lines we carry
- Radio dispatched field service vehicles
- Hydraulic testing/rebuilding
- Portable line boring
- Mobile lube truck
- Pre-Warranty inspections
- Rebuilt components
- Scheduled maintenance service
- Welding service
- Written repair estimates upon request

Mobile Line Boring & Welding

Return worn out pin bores to OEM specifications by using our automated welding & boring system. Repair of any machine related pin bores on the following:

- Center pivot points on rubber tired loaders
- Steering and king pin assemblies
- Dozer or loader frames
- Excavator, backhoe boom and dipper pins
- Forklift mast
- Tighten up loader, backhoe and excavator bucket
- Resize older buckets to fit newer machines



"The Commonwealth has dealt with Groff Tractor for many years, we have found Groff to be very responsive to all of our sales and service needs and requirements."

-Ken Keyton - Penn DOT



CUSTOMER CARE THROU

Heavy Equipment*

CASE CONSTRUCTION

- Loader/Backhoes,
Wheel Loaders,
Crawler Dozers,
Hydraulic Excavators,
Articulated Trucks,
Motor Graders



LIEBHERR

- Crawler Loaders

Attachments*



Atlas Copco

- Hydraulic Hammers,
Hydraulic Compactors,
Demolition Tools

ACS

- Coupler Systems,
Buckets, Forks

AMMBUSHER

- Hydraulic Mowers

CF

- Buckets

CONEQTEC/ UNIVERSAL

- Planers

CRAIG

- Coupler Systems,
Buckets, Forks

ESCO

- Buckets, Couplers

GANNON

- Buckets

GEITH

- Buckets, Couplers

GROUSER

- Skid Steer Tracks

KENCO

- Buckets

LOWE

- Auger Drivers, Bits

PALADIN BRADCO

- Buckets, Forks

C & P

- Buckets

FFC

- Preparators

JRB

- Buckets, Couplers

MCMILLEN

- Auger Drives, Bits

SWEEPSTER

- Hydraulic Broom

ROCKLAND

- Coupler Systems,
Buckets, Forks

TAG

- Buckets, Thumbs

WERK-BRAU

- Buckets

WOODS ALITEC

- Planers
• Buckets



*Not all product lines are available at all locations.

"We have come to depend on Groff Tractor for critical machines that we use every day."

-Tim Lang - Lindy Paving

GH QUALITY PRODUCTS

Light Equipment*

CASE
CONSTRUCTION

- Skid Steer Loaders, Compact Track Loaders, Mini Excavators, Telescopic Handlers

WACKER

- Rammers, Vibratory Plates, Vibratory Asphalt Rollers, Concrete Trowels, Trench Rollers, Pumps, Generators, Concrete Vibrators, Saws

Trailers*

- Removable Gooseneck Trailers, Custom Trailers

Eager Beaver Trailers

INTERSTATE

Talbert

TOWMASTER TRAILERS
The Standard for Low Boy Trailers

GME

- Trench Shoring, Shoring Systems and Accessories, Manhole Boxes, Materials Boxes, Specialty Aluminum Shoring

Takeuchi

- Compact Track Loaders, Mini Excavators

Brace Broom

- Self-propelled Road Sweepers



BANDIT INDUSTRIES, INC.

- Chippers
- Grinders

AGL

CONSTRUCTION LASERS & MACHINE CONTROL SYSTEMS

- Pipe Lasers, Site Lasers, Machine Control Systems



*Not all product lines are available at all locations.

"Groff has been of invaluable assistance to us in our growth and profitability. Their rental rates, excellent service, and machine reliability have enabled us to bid competitively and mobilize efficiently."

-Gary Gorski - Clearwater Construction

GROFF
TRACTOR & EQUIPMENT, INC.



CUSTOMER CARE THROUGH QUALITY PRODUCTS

Compaction and Paving Equipment*



- Soil and Asphalt Compactors



- Asphalt Pavers



- Milling & Recycling



BOMAG

- Vibratory Asphalt Rollers, Vibratory Dirt Compactors, Static Asphalt Rollers, Refuse Compactors, Soil Stabilizers, Asphalt Recyclers, Pro Pavers

HYPAC

- Vibratory Asphalt Rollers, Vibratory Dirt Compactors, Static Asphalt Rollers, Refuse Compactors, Soil Stabilizers, Asphalt Recyclers

CASE CONSTRUCTION

- Vibratory Asphalt Rollers, Vibratory Dirt Compactors

*Not all product lines are available at all locations.

"Our relationship with Groff has been more than price and service, it developed very early on as a friendship that has lasted through different salesmen and changes in ownership but the friendship has always been sincere and constant and one of the highlights of my career." -Jeff Sweigart - McMinn's Asphalt



THE PARTS YOU NEED, WHEN YOU NEED THEM



Groff Tractor and Case Construction have the parts you need to keep your equipment up and running. All of our locations are fully stocked with the most in-demand OEM parts for every make and model. And if you require a part that's not stocked, we'll get it for you the next day.



Parts, Supplies and Accessories

- | | | |
|--|---|---|
| <ul style="list-style-type: none"> • Abrasive Saw Blades • Back-up Alarms • Barrier Ribbon • Batteries • Buckets • Bucket Teeth and Adapters • Case Genuine Parts • Cast Cutting Edges • Combination Pintle & Ball Hitches • Detectable Ribbon • Drill Steel • Erosion Control Products • Eye Protection • Filters | <ul style="list-style-type: none"> • Geotextile Fabrics • Grade 70 & 80 Chain • Halogen Working Lamps • Hard Hats • High-Speed Diamond Blades (12" & 14") • Highway Signs & Stands • Hydraulic Breaker Points • Marking Paint • Measuring Wheels • Milling Bits • Oils and Lubricants • Paving Products • Rags | <ul style="list-style-type: none"> • Ratchet Binders • Remanufactured Components • Safety Cones • Safety Fence • Safety Flags • Safety Vests • Silt Fence • Stabilization Products • Strobe and Beacon Lights • Sweeper Broom Refills • Tires and Tire Fill • Trailer D Rings • Undercarriages (all makes) ...and more. |
|--|---|---|

We make hoses for all makes and models

ON-SITE

Groff Tractor's service trucks are equipped to make hoses on your jobsite. Just call our service department and we'll dispatch a field mechanic to your jobsite.

IN-HOUSE

Groff Tractor's parts departments are equipped to custom-make hoses on the spot. Just stop in at one of our locations.



"Groff Tractor takes pride in their company. They know people make the difference, and I know I can depend on Groff's employees."

-Frank Folino - A. Folino Construction, Inc.

**Search for Case Parts Online
at www.grofftractor.com**



50 YEARS



Ray Groff started
Groff Tractor in
Highspire, PA

1958



Groff Tractor purchased
from Ray Groff;
Herb Groff manages

1960

Original location moved
from Highspire to
Mechanicsburg, PA
(6499 Carlisle Pike)

1961

Obtain Wacker
contract

1962

1983

Ken Groff purchases
Groff Tractor



1984

DIS Computer
System installed

1986

Open Ephrata
Branch

1990

Open Bellefonte
Branch

1995

Obtain Case contract
in additional Western
PA territory and open
Valencia Branch

1998



Move Corporate
Headquarters from
6499 Carlisle Pike to
6779 Carlisle Pike



OF EXCELLENCE

1958 - 2008



Obtain Bomag contract



Ken Groff manages Groff Tractor after Herb Groff retires

Groff Tractor hosts Case Rodeo celebrating the 25th Anniversary of the Case Loader/Backhoe

1964

1967

1970

1973

1976

1979

1982

1999

2001

2002

2003

2004

2005

2006

2007

Lamar Light and Mike Savastio become minority investors of Groff Tractor from Ken Groff in transition of ownership plan

Obtain Liebherr contract

Obtain Takeuchi contract

Obtain Wirtgen, Hamm and Vogeles contracts

Lamar Light, Mike Savastio and Jim Price purchase Groff Tractor from Ken Groff

ESOP started

Groff Tractor hosts Case Rodeos celebrating the 50th Anniversary of the Case Loader/Backhoe

Open New Stanton branch



INVEST IN OWNERSHIP... WHILE YOU RENT



Certain jobs require certain capabilities. Groff Tractor & Equipment recognizes the competitive advantage of fleet diversity and offers its customers options in matching equipment specifications and job site requirements.



We stock NEW and LATE-MODEL rental equipment and ATTACHMENTS

- Loader/Backhoes
- Hydraulic Excavators
- Crawler Loaders
- Crawler Dozers
- Articulated Wheel Loaders
- Vibratory Rollers
- Trench Rollers
- Rammers
- Vibratory Plates
- Mini Excavators
- Milling Machines
- Skid Steer Loaders
- Maintainers
- Lasers
- Hydraulic Breakers
- Trench Boxes (Steel & Aluminum)
- Manhole Boxes
- Bedding Boxes
- Compact Track Loaders
- Off-Road Articulated Trucks
- Steel Road Plates
- Broom Trucks
- Skid Steer Attachments
 - Milling Machines
 - Backhoes
 - Broom Sweepers
 - Augers
 - Pallet Forks
 - RockHounds
 - Power Rakes
 - Rockwheels
 - Trenchers
 - Brush Mower
 - Grapple Bucket

Pre-Owned Equipment

SAVING DOLLARS, MAKES SENSE WITH PRE-OWNED EQUIPMENT

Groff Tractor has an extensive inventory of quality pre-owned equipment. Whether you're looking to buy, lease or finance used equipment, Groff Tractor makes it easy to find what you need, when you need it—and fast.

- Large inventory of late-model equipment
- All equipment thoroughly inspected
- Trade-ins accepted
- Financing available

"Groff Tractor promotes and supports their products very well."

-Troy Abel - Abel Construction



Steve Weikert Out Dykster Michael J. Lawter Skip Tennis Ray Mill Dave Standley
 Jim Knight Mel Hoon Harnie Gump Chas. Beyon Robert Eichlenger Audrey Coulson
 Vaughn Shels Dreg Squire Sam Kiezer Brenda Condo
 Alan Allright Brandon L. Mills Dennis Hutchinson Matt Hag Jack Jansen
 Greg Drimes Brian Shearer Stacey Spence B. Charles Calhoun
 Mike Lissel Steve Gouse Robt. E. Goley
 Chas. L. Langer Ryan Drimes Darryl Moffitt Ken Schattentramt Roger A. Beam Ron Hoover
 Keri M. Reed Michael A. Amos J. D. M. Story Shady Charles McElwee D. K. Ehl
 Roy Sharp K. F. L. M. Clark Bobbie Jean Calhoun M. B. White

Proud to have served you for
 50 years and counting...

James P. Puce Febby J. Hood Eng. Altman Ron Knopf
 Eva Bradney Denna Kling Lars D. Hansen Ken Cahn
 Doug Myers Jim Alt George Kinson William J. P. R. C. C. C.
 Terry G. Willman Arthur J. C. E. Harold Innesting John E. C. D. K. Ehl
 John Morrison Dale Traulhausen Alan Conroy Byrd Jason Moten
 Bob Kane Wayne Merrill Mark M. Wg Frederic
 Lay B. P. Susan Way Jim Walker Brian K. Hill Mark D. L. C. C.
 Erin Lorch Charlie Lefure Tony Corcoran Allen D. D. D. Bill C. C. C.
 Terence W. Helm



MECHANICSBURG

6779 Carlisle Pike
Mechanicsburg, PA 17050

Phone: (717) 766-7671
(800) 33-GROFF

Fax: (717) 766-1580

BELLEFONTE

210 Rolling Ridge Drive
Bellefonte, PA 16823

Phone: (814) 353-8400
(888) 47-GROFF

Fax: (814) 353-8403

EPHRATA

20 Stauffer Lane
Ephrata, PA 17522

Phone: (717) 738-0220
(888) 66-GROFF

Fax: (717) 738-4317

NEW STANTON

963 South Center Avenue
New Stanton, PA 15672

Phone: (724) 755-0124
(888) 82-GROFF

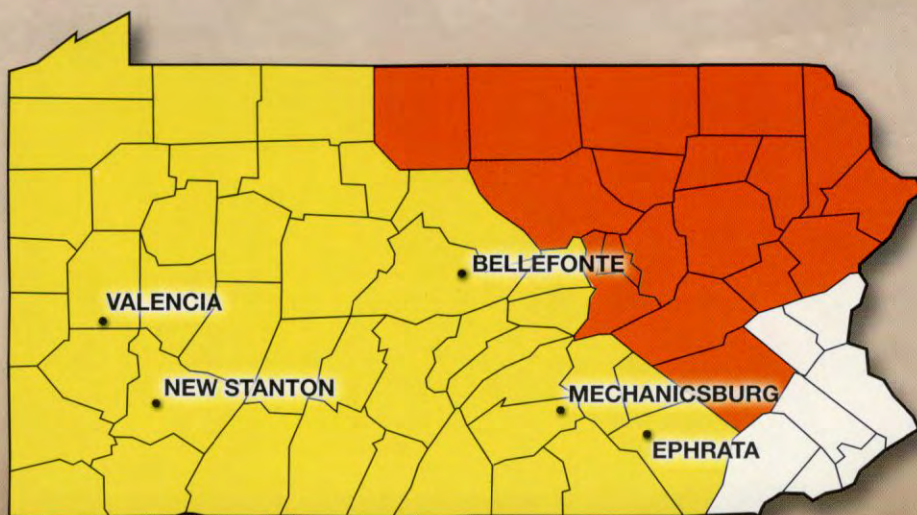
Fax: (724) 755-0128

VALENCIA

1010 Pittsburgh Road
Valencia, PA 16059

Phone: (724) 898-1535
(877) 33-GROFF

Fax: (724) 898-1540



*Not all product lines are available in all counties.

Only Wirtgen products available in counties shown in orange.

VISIT OUR WEBSITE

www.grofftractor.com



Your #1 Source for Everything Under Construction